

Closers Survival Guide Grant Cardone

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Closers Survival Guide Grant Cardone

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The Closer's Survival Guide Book and MP3 - Grant Cardone Training Technologies A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing.

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The Closer's Survival Guide: Over 100 Ways to Ink the Deal. Audio CD - January 1, 2012. by. Grant Cardone (Author, Narrator) > Visit Amazon's Grant Cardone Page. Find all the books, read about the author, and more. See search results for this author.

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The Closer's Survival Guide Book - Grant Cardone Training A Survey Of Over 1100 Sales People Indicates That Handling Objections And Closing The Deal Are The Biggest Weaknesses Of ALL Sales People.

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First - there is MUCH to learn from Grant Cardone and The Closer's Survival Guide. The mechanics of the close, the proper rules for negotiating and most of the example closes are gold. But read this book through your own lens and be critical of the information you receive.

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Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

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